

Borrower/Applicant Requirements Small Business Administration Paycheck Protection Program Loans

The CARES Act incudes a special Small Business Administration (SBA) forgivable loan program called the Paycheck Protection Program (PPP). The funding for this program totals approximately \$350 billion. It is anticipated that the funds will be exhausted well before the June 30th outside date to accept applications under the PPP. The program is available to nearly all small businesses with 500 or fewer employees and many nonprofits.

The Bank is making these loans available to eligible existing Bank loan and deposit customers and any businesses or non-profit located in the Baltimore MSA (Baltimore City and its surrounding counties) and Prince Georges and Montgomery Counties (our CRA Assessment Area). At this time we are not accepting applications from sole proprietors, self-employed or independent contractors. We will not make exceptions to this standard.

In addition to submitting a completed and signed application (SBA Form 2483 - Paycheck Protection Program - Borrower Application Form), you must submit such documentation as is necessary to establish the amount of the PPP loan for which you are eligible. Unless you are repaying another SBA Loan program loan (EIDL), the maximum permitted PPP loan is based upon 2.5 times your average payroll costs (subject to restrictions) for calendar year 2019. The application form includes the definition of what qualifies as a payroll cost. Although the maximum loan amount is 2.5 times your average payroll costs, the permissible forgiveness is based on 8 weeks of salary and benefits expense so you will need to provide how the other allowable costs (rent, interest payments, utilities, etc.) contribute to the total loan requested less the payroll items.

The PPP loan includes a 1% interest rate and a 24 month term. No payments are required on the loan for the first six months. You will not have to repay the PPP loan or interest if you comply with the requirements to obtain forgiveness. The amount of loan forgiveness can be up to the full principal amount of the loan and any accrued interest. The actual amount of loan forgiveness will depend, in part, on the total amount of payroll costs, payments of interest on mortgage obligations incurred before February 15, 2020, rent payments on leases dated before February 15, 2020, and utility payments under service agreements dated before February 15, 2020, over the eight-week period following the date of the loan. No more than 25% of the amount forgiven may be attributable to nonpayroll costs. The borrower will have to document the proceeds used for payroll costs in order to determine the amount of forgiveness.

The proceeds of a PPP loan are to be used for: i. payroll costs as defined in the program; ii. costs related to the continuation of group health care benefits during periods of paid sick, medical, or family leave, and insurance premiums; iii. mortgage interest payments (but not mortgage prepayments or principal payments); iv. rent payments; v. utility payments; vi. interest payments on any other debt obligations that were incurred before February 15, 2020; and/or vii. refinancing certain SBA EIDL loans.

This is not legal or accounting advice. Please seek appropriate legal or account advice. For additional information on the PPP loan program, see these the United States Department of the Treasury and/or the Small Business Administration websites at:

https://home.treasury.gov/policy-issues/top-priorities/cares-act/assistance-for-small-businesses https://www.sba.gov/funding-programs/loans/coronavirus-relief-options/paycheck-protection-program-ppp

Please e-mail <u>PPP@easternsavingsbank.com</u> with contact information (e-mail or phone number) if you want more information about the program. During normal business hours we will respond by email or phone as soon as possible.





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Borrower submission items:

- The applicant must submit a fully completed and signed SBA Form 2483 (Paycheck Protection Program Application Form).
- The Applicant must submit copies of the payroll documentation such as payroll processor records, payroll tax filings, or Form 1099- MISC, which the lender will retain. For borrowers that do not have any such documentation, the borrower must provide other supporting documentation, such as bank records, sufficient to demonstrate the qualifying payroll amount. See page 3 for a list of some types of acceptable documentation. After reviewing your initial information, we will work with you to get additional information needed.
- The Bank will need the itemized payroll listing for each employee for full year 2019 and year to date compensation through approximately 2/15/2020. This will be used to establish your payroll levels. The best documentation that you can provide will be tax documents and Full year 2019 and YTD February itemized payroll reports. The documentation needs to reflect more than the compensation paid since you can also include various healthcare and retirement plan costs in your payroll cost total.
- If you will be using some of the loan proceeds towards the payment of rent, interest on mortgage interest payments (but not mortgage prepayments or principal payments); utilities, interest payments on any other debt obligations that were incurred before February 15, 2020; and/or refinancing certain SBA EIDL loans subsequent to the loan funding, you will need to provide estimates of those amounts as well.
- In addition to the Applicant Owner information on page one of the SBA Form 2483 (Paycheck Protection Program Application Form), the Bank will need you to sign a beneficial ownership form before the PPP Loan can be funded. The Bank's form is included with the PPP Application on its website. We still might require this form to be signed again before the PPP is funded.
- If you do not complete the Bank's form, we will still need the date of birth for each 25% or more owner of the company as well as the address, date of birth and social security number of the individual obtaining the PPP. The Bank will need a copy of the driver's license, passport or similar government issued ID for each 25% or greater owner and the individual obtaining the PPP.
- The Bank will need an official document reflecting the Applicant's (individual or entity) tax ID number.
- The Bank will need a third party document such as a bank statement, land record, lease, utility bill or similar records showing the business name and location.
- The Bank will need the Applicant's Bank name, routing number and account number. To be sure you get your funds as quickly as possible, providing a cancelled check will be the best option.





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Examples of Acceptable Payroll Cost Information:

Based on current guidance, the following documents or similar documents will be necessary to obtain a Paycheck Protection Program loan:

- 1. 2019 IRS Quarterly 940, 941 or 944 payroll tax reports.
- 2. Filed tax return for 2019
- 3. W-3 Company Summary Report
- 4. Payroll reports for 2019 and through approximately 2/15/2020 reflecting the following information:
 - Gross wages for each employee, including officer(s) if paid W-2 wages.
 - Paid time off for each employee
 - Vacation pay for each employee
 - Family medical leave pay for each employee
 - State and local taxes assessed on an employee's compensation
- 5. Documents showing total of health insurance premiums paid by the business under a group health plan. (Include all employees and the company owners.)
- 6. Document the sum of all retirement plan funding that was paid by the business (does not include funding that came from the employees out of their paycheck deferrals). Include all employees, including company owners, and include 401K plans, Simple IRA, SEP IRAs.
- 7. Some additional potential documents to use:
 - Summary of payroll expenses for Individual Employees with salaries over \$100K
 - Payroll tax filings
 - Bank Statements to demonstrate payroll disbursements
 - Other documentation to demonstrate the qualifying payroll amount
 - General Ledger Reports to assist with Health Care and Retirement benefits
 - State Unemployment Payment Summary

NOTE: The Bank will not require every one of these documents. Based upon your initial submission of documents, the Bank will notify you if it needs additional documents to support the loan amount you are requesting and your payroll levels.





complete and correct.

e) Signature:

CERTIFICATION OF BENEFICIAL OWNER(S)

		tity for Which the Account is Being Opened:				
, ,		dividual, if any, who, directly or indirectly throug vise, owns 25 percent or more of the equity interes	•			
			For U.S. Persons: Social Security Number			
Name	Date of Birth	Address (Residential or Business Street Address)	For Non-U.S. Persons: Social Security Number, Passport Number and Country of Issuance, or other similar identification number*			
(If no indi	ividual meets this defin	ition, please write "Not Applicable.")				
c) The following	information for one inc	lividual with significant responsibility for managi	ng the legal entity listed above such as:			
c) The following	An executive officer	lividual with significant responsibility for managing or senior manager (e.g., Chief Executive Officer, all who regularly performs similar functions.				
, ,	An executive officer	or senior manager (e.g., Chief Executive Officer, al who regularly performs similar functions.				
, ,	An executive officer	or senior manager (e.g., Chief Executive Officer,	For U.S. Persons: Social Security Number For Non-U.S. Persons: Social			
Name	An executive officer Any other individue Date of Birth	or senior manager (e.g., Chief Executive Officer, al who regularly performs similar functions. Address	For U.S. Persons: Social Security Number For Non-U.S. Persons: Social Security Number, Passport Number and Country of Issuance, or other similar identification number*			

Date:____

^{*} In lieu of a passport, foreign persons may also provide an alien identification card number, or number and country of issuance of any other government-issued document evidencing nationality or residence and bearing a photograph or similar safeguard.

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CERTIFICATION REGARDING BENEFICIAL OWNERS OF LEGAL ENTITY CUSTOMERS GENERAL INSTRUCTIONS

What is this form?

To help the government fight financial crime, Federal regulation requires certain financial institutions to obtain, verify, and record information about the beneficial owners of legal entity customers. Legal entities can be abused to disguise involvement in terrorist financing, money laundering, tax evasion, corruption, fraud, and other financial crimes. Requiring the disclosure of key individuals who own or control a legal entity (i.e., the beneficial owners) helps law enforcement investigate and prosecute these crimes.

Who has to complete this form?

This form must be completed by the person opening a new account on behalf of a legal entity with any of the following U.S. financial institutions: (i) a bank or credit union; (ii) a broker or dealer in securities; (iii) a mutual fund; (iv) a futures commission merchant; or (v) an introducing broker in commodities. This form must also be completed when changes are made to existing legal entity accounts, or upon request by the financial institution.

For the purpose of this form, a **legal entity** includes a corporation, limited liability company, or other entity that is created by a filing of a public document with a Secretary of State or similar office, a general partnership, and any similar business entity formed in the United States or a foreign country. **Legal entity** does not include sole proprietorships, unincorporated associations, or natural persons opening accounts on their own behalf.

What information do I have to provide?

This form requires you to provide the name, address, date of birth, and Social Security number (or passport number or other similar information, in the case of Non-U.S. Persons) for the following individuals (*i.e.*, the **beneficial owners**):

- b) Each individual, if any, who owns, directly or indirectly, 25 percent or more of the equity interests of the legal entity customers (*e.g.*, each natural person that owns 25 percent or more of the shares of a corporation); **and**
- c) An individual with significant responsibility for managing the legal entity customer (*e.g.*, a Chief Executive Officer, Chief Financial Officer, Chief Operating Officer, Managing Member, General Partner, President, vice President, or Treasurer).

The number of individuals that satisfy this definition of "beneficial owner" may vary. Under section b), depending on the factual circumstances, up to four individuals (but as few as zero) may need to be identified. Regardless of the number of individuals identified under section b), you must provide the identifying information of one individual under section c). It is possible that in some circumstances the same individual might be identified under both sections (*e.g.*, the President of Acme, Inc. who also holds a 30% equity interest). Thus, a completed form will contain the identifying information of at least one individual (under section c)), and up to five individuals (*i.e.*, one individual under section c) and four 25 percent equity holders under section b)).

The financial institution may also ask to see a copy of a driver's license or other identifying document for each beneficial owner listed on this form.



OMB Control No.: 3245-0407	
Expiration Date: 09/30/2020	

Check One: ☐ Sole proprietor ☐ Partnership ☐ C-Corp ☐ S-Corp ☐ LLC ☐ Independent contractor ☐ Eligible self-employed individual ☐ 501(c)(3) nonprofit ☐ 501(c)(19) veterans organization ☐ Tribal business (sec. 31(b)(2)(C) of Small Business Act) ☐ Other Business Legal Name				DBA or Tradename if Applicable							
		Business	Legal Name								
Business Address					Business TIN (EIN, SSN) B			Business Phone			
					()) -					
						Primary	Contact	E	mail A	ddress	
Averaş	Average Monthly Payroll: \$\ x 2.5 + EIDL, Net of Advance (if Applicable) Equals Loan Request: \$\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \			of Employ	rees:						
Purpos	e of the loan										
(select	more than one):	Payroll	l □Lease / Mortgage Inter	rest Utilities		Other (explain):		_		
Applicant Ownership List all owners of 20% or more of the equity of the Applicant. Attach a separate sheet if necessary.											
	Owner Name		Title	Ownership %	TI	N (EIN, SSN)		Addr	ess		
	f questions (1) or (2) be	low are ansv	wered "Yes," the loan will n	ot be approved.							
			Question							Yes	No
1. Is the Applicant or any owner of the Applicant presently suspended, debarred, proposed for debarment, declared ineligible, voluntarily excluded from participation in this transaction by any Federal department or agency, or presently involved in any bankruptcy?											
2. Has the Applicant, any owner of the Applicant, or any business owned or controlled by any of them, ever obtained a direct or guaranteed loan from SBA or any other Federal agency that is currently delinquent or has defaulted in the last 7 years and caused a loss to the government?											
3.	3. Is the Applicant or any owner of the Applicant an owner of any other business, or have common management with, any other business? If yes, list all such businesses and describe the relationship on a separate sheet identified as addendum A.										
4. Has the Applicant received an SBA Economic Injury Disaster Loan between January 31, 2020 and April 3, 2020? If yes, provide details on a separate sheet identified as addendum B.											
<u>If</u>	questions (5) or (6) are	e answered "	'Yes," the loan will not be a	pproved.							
			Question						Yes	No	
5. Is the Applicant (if an individual) or any individual owning 20% or more of the equity of the Applicant subject to an indictment, criminal information, arraignment, or other means by which formal criminal charges are brought in any jurisdiction, or presently incarcerated, or on probation or parole?											
	Initial here to confirm your response to question $5 \rightarrow$										
6. Within the last 5 years, for any felony, has the Applicant (if an individual) or any owner of the Applicant 1) been convicted; 2) pleaded guilty; 3) pleaded nolo contendere; 4) been placed on pretrial diversion; or 5) been placed on any form of parole or probation (including probation before judgment)?											
Initial here to confirm your response to question $6 \rightarrow$											
7.	7. Is the United States the principal place of residence for all employees of the Applicant included in the Applicant's payroll calculation above?]				
8.	8. Is the Applicant a franchise that is listed in the SBA's Franchise Directory?										



By Signing Below, You Make the Following Representations, Authorizations, and Certifications

CERTIFICATIONS AND AUTHORIZATIONS

I certify that:

- I have read the statements included in this form, including the Statements Required by Law and Executive Orders, and I understand them.
- The Applicant is eligible to receive a loan under the rules in effect at the time this application is submitted that have been issued by the Small Business Administration (SBA) implementing the Paycheck Protection Program under Division A, Title I of the Coronavirus Aid, Relief, and Economic Security Act (CARES Act) (the Paycheck Protection Program Rule).
- The Applicant (1) is an independent contractor, eligible self-employed individual, or sole proprietor or (2) employs no more than the greater of 500 or employees or, if applicable, the size standard in number of employees established by the SBA in 13 C.F.R. 121.201 for the Applicant's industry.
- I will comply, whenever applicable, with the civil rights and other limitations in this form.
- All SBA loan proceeds will be used only for business-related purposes as specified in the loan application and consistent with the Paycheck Protection Program Rule.
- To the extent feasible, I will purchase only American-made equipment and products.
- The Applicant is not engaged in any activity that is illegal under federal, state or local law.
- Any loan received by the Applicant under Section 7(b)(2) of the Small Business Act between January 31, 2020 and April 3, 2020 was for a purpose other than paying payroll costs and other allowable uses loans under the Paycheck Protection Program Rule.

For Applicants who are individuals: I authorize the SBA to request criminal record information about me from criminal justice agencies for the purpose of determining my eligibility for programs authorized by the Small Business Act, as amended.

CERTIFICATIONS

The authorized representative of the Applicant must certify in good faith to	o all of the below by initialing next to each one:
The Applicant was in operation on February 15, 2020 and had encontractors, as reported on Form(s) 1099-MISC.	mployees for whom it paid salaries and payroll taxes or paid independent
Current economic uncertainty makes this loan request necessary	y to support the ongoing operations of the Applicant.
	make mortgage interest payments, lease payments, and utility payments derstand that if the funds are knowingly used for unauthorized purposes charges of fraud.
	fying the number of full-time equivalent employees on the Applicant's nortgage interest payments, covered rent payments, and covered utilities
I understand that loan forgiveness will be provided for the su covered rent payments, and covered utilities, and not more than	am of documented payroll costs, covered mortgage interest payments a 25% of the forgiven amount may be for non-payroll costs.
During the period beginning on February 15, 2020 and ending o loan under the Paycheck Protection Program.	on December 31, 2020, the Applicant has not and will not receive another
forms is true and accurate in all material respects. I understand from SBA is punishable under the law, including under 18 USC fine of up to \$250,000; under 15 USC 645 by imprisonment of	ation and the information provided in all supporting documents and d that knowingly making a false statement to obtain a guaranteed loan C 1001 and 3571 by imprisonment of not more than five years and/or a not more than two years and/or a fine of not more than \$5,000; and, if 4 by imprisonment of not more than thirty years and/or a fine of not
acknowledge and agree that the Lender can share any tax info	loan amount using required documents submitted. I understand, ormation that I have provided with SBA's authorized representatives, Inspector General, for the purpose of compliance with SBA Loan
Signature of Authorized Representative of Applicant	Date
Print Name	 Title



Purpose of this form:

This form is to be completed by the authorized representative of the Applicant and *submitted to your SBA Participating Lender*. Submission of the requested information is required to make a determination regarding eligibility for financial assistance. Failure to submit the information would affect that determination.

<u>Instructions for completing this form:</u>

With respect to "purpose of the loan," payroll costs consist of compensation to employees (whose principal place of residence is the United States) in the form of salary, wages, commissions, or similar compensation; cash tips or the equivalent (based on employer records of past tips or, in the absence of such records, a reasonable, good-faith employer estimate of such tips); payment for vacation, parental, family, medical, or sick leave; allowance for separation or dismissal; payment for the provision of employee benefits consisting of group health care coverage, including insurance premiums, and retirement; payment of state and local taxes assessed on compensation of employees; and for an independent contractor or sole proprietor, wage, commissions, income, or net earnings from self-employment or similar compensation.

For purposes of calculating "Average Monthly Payroll," most Applicants will use the average monthly payroll for 2019, excluding costs over \$100,000 on an annualized basis for each employee. For seasonal businesses, the Applicant may elect to instead use average monthly payroll for the time period between February 15, 2019 and June 30, 2019, excluding costs over \$100,000 on an annualized basis for each employee. For new businesses, average monthly payroll may be calculated using the time period from January 1, 2020 to February 29, 2020, excluding costs over \$100,000 on an annualized basis for each employee.

If Applicant is refinancing an Economic Injury Disaster Loan (EIDL): Add the outstanding amount of an EIDL made between January 31, 2020 and April 3, 2020, less the amount of any "advance" under an EIDL COVID-19 loan, to Loan Request as indicated on the form.

All parties listed below are considered owners of the Applicant as defined in 13 CFR § 120.10, as well as "principals":

- For a sole proprietorship, the sole proprietor;
- For a partnership, all general partners, and all limited partners owning 20% or more of the equity of the firm;
- For a corporation, all owners of 20% or more of the corporation;
- For limited liability companies, all members owning 20% or more of the company; and
- Any Trustor (if the Applicant is owned by a trust).

Paperwork Reduction Act – You are not required to respond to this collection of information unless it displays a currently valid OMB Control Number. The estimated time for completing this application, including gathering data needed, is 8 minutes. Comments about this time or the information requested should be sent to: Small Business Administration, Director, Records Management Division, 409 3rd St., SW, Washington DC 20416., and/or SBA Desk Officer, Office of Management and Budget, New Executive Office Building, Washington DC 20503

Privacy Act (5 U.S.C. 552a) – Under the provisions of the Privacy Act, you are not required to provide your social security number. Failure to provide your social security number may not affect any right, benefit or privilege to which you are entitled. (But see Debt Collection Notice regarding taxpayer identification number below.) Disclosures of name and other personal identifiers are required to provide SBA with sufficient information to make a character determination. When evaluating character, SBA considers the person's integrity, candor, and disposition toward criminal actions. Additionally, SBA is specifically authorized to verify your criminal history, or lack thereof, pursuant to section 7(a)(1)(B), 15 USC Section 636(a)(1)(B) of the Small Business Act (the Act).

Disclosure of Information – Requests for information about another party may be denied unless SBA has the written permission of the individual to release the information to the requestor or unless the information is subject to disclosure under the Freedom of Information Act. The Privacy Act authorizes SBA to make certain "routine uses" of information protected by that Act. One such routine use is the disclosure of information maintained in SBA's system of records when this information indicates a violation or potential violation of law, whether civil, criminal, or administrative in nature. Specifically, SBA may refer the information to the appropriate agency, whether Federal, State, local or foreign, charged with responsibility for, or otherwise involved in investigation, prosecution, enforcement or prevention of such violations. Another routine use is disclosure to other Federal agencies conducting background checks but only to the extent the information is relevant to the requesting agencies' function. See, 74 F.R. 14890 (2009), and as amended from time to time for additional background and other routine uses. In addition, the CARES Act, requires SBA to register every loan made under the Paycheck Protection Act using the Taxpayer Identification Number (TIN) assigned to the borrower.

Debt Collection Act of 1982, Deficit Reduction Act of 1984 (31 U.S.C. 3701 et seq. and other titles) – SBA must obtain your taxpayer identification number when you apply for a loan. If you receive a loan, and do not make payments as they come due, SBA may: (1) report the status of your loan(s) to credit bureaus, (2) hire a collection agency to collect your loan, (3) offset your income tax refund or other amounts due to you from the Federal Government, (4) suspend or debar you or your company from doing business with the Federal Government, (5) refer your loan to the Department of Justice, or (6) foreclose on collateral or take other action permitted in the loan instruments.

Right to Financial Privacy Act of 1978 (12 U.S.C. 3401) – The Right to Financial Privacy Act of 1978, grants SBA access rights to financial records held by financial institutions that are or have been doing business with you or your business including any financial



institutions participating in a loan or loan guaranty. SBA is only required provide a certificate of its compliance with the Act to a financial institution in connection with its first request for access to your financial records. SBA's access rights continue for the term of any approved loan guaranty agreement. SBA is also authorized to transfer to another Government authority any financial records concerning an approved loan or loan guarantee, as necessary to process, service or foreclose on a loan guaranty or collect on a defaulted loan guaranty.

Freedom of Information Act (5 U.S.C. 552) – Subject to certain exceptions, SBA must supply information reflected in agency files and records to a person requesting it. Information about approved loans that will be automatically released includes, among other things, statistics on our loan programs (individual borrowers are not identified in the statistics) and other information such as the names of the borrowers (and their officers, directors, stockholders or partners), the collateral pledged to secure the loan, the amount of the loan, its purpose in general terms and the maturity. Proprietary data on a borrower would not routinely be made available to third parties. All requests under this Act are to be addressed to the nearest SBA office and be identified as a Freedom of Information request.

Occupational Safety and Health Act (15 U.S.C. 651 et seq.) – The Occupational Safety and Health Administration (OSHA) can require businesses to modify facilities and procedures to protect employees. Businesses that do not comply may be fined, forced to cease operations, or prevented from starting operations. Signing this form is certification that the applicant, to the best of its knowledge, is in compliance with the applicable OSHA requirements, and will remain in compliance during the life of the loan.

Civil Rights (13 C.F.R. 112, 113, 117) – All businesses receiving SBA financial assistance must agree not to discriminate in any business practice, including employment practices and services to the public on the basis of categories cited in 13 C.F.R., Parts 112, 113, and 117 of SBA Regulations. All borrowers must display the "Equal Employment Opportunity Poster" prescribed by SBA.

Equal Credit Opportunity Act (15 U.S.C. 1691) – Creditors are prohibited from discriminating against credit applicants on the basis of race, color, religion, national origin, sex, marital status or age (provided the applicant has the capacity to enter into a binding contract); because all or part of the applicant's income derives from any public assistance program; or because the applicant has in good faith exercised any right under the Consumer Credit Protection Act.

Debarment and Suspension Executive Order 12549; (2 CFR Part 180 and Part 2700) – By submitting this loan application, you certify that neither the Applicant or any owner of the Applicant have within the past three years been: (a) debarred, suspended, declared ineligible or voluntarily excluded from participation in a transaction by any Federal Agency; (b) formally proposed for debarment, with a final determination still pending; (c) indicted, convicted, or had a civil judgment rendered against you for any of the offenses listed in the regulations or (d) delinquent on any amounts owed to the U.S. Government or its instrumentalities as of the date of execution of this certification.